
CUSTOMER VALUE AGREEMENTS (CVA)

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Tailored service solutions with better performance and easier management.

A Mantrac CVA can help you maintain the efficiency of your Cat equipment at a surprisingly low cost. Our CVAs are a bundle of flexible maintenance solutions, backed by dedicated engineers, that help you optimise worksite production and maintain your Cat equipment performance.

2,800

customer units under CVA

6,000+

power systems and equipment assets reporting via Cat Connect in 2019

65%

serviced directly by Mantrac

2,500+

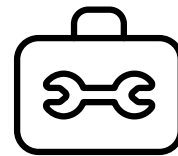
assets connected (65% from a retrofitted kit)

A MANTRAC CVA HAS TWO CORE COMPONENTS AND ONE OPTIONAL COMPONENT



Condition monitoring for specific issues

- Monitor your cost efficiency, machine productivity, and other crucial functions with Cat Connect
- Control your equipment wear, tear, and safety through regular inspections
- Detect problems before they become expensive failures with oil sampling
- Proactive scheduling of parts and service to ensure world-class maintenance service of your asset



On-demand maintenance kits

- Cost effective and easy to order and manage
- 1-Year genuine Cat® parts and warranties
- Priority stock holding of your scheduled Cat® parts
- Proactive delivery to you
- Reduces downtime, logistic and inventory cost
- Engineered and rigorously tested to protect your investment

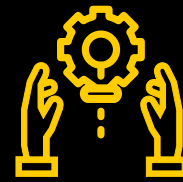


Planned maintenance for overall performance (Optional)

- Expert technicians working at OEM-specified intervals using genuine Cat® parts
- Flexible scheduling to fit with your business operation
- Well-documented service history, increasing resale value
- Fixed pricing to match your budget

ALL OTHER OPTIONS CAN BE TAILORED TO YOUR NEEDS

Choose what works best for your fleet from a wide variety of additional services, and save up to 15% over individual purchases, whatever you select.



On-demand maintenance kits



Condition monitoring as standard



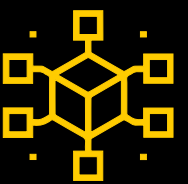
Genuine Cat oils, grease, & coolants



Oil sampling with Mantrac SOS



CAT® Inspect inspection



Connectivity with VisionLink



Pricing options available



Cat-approved servicing

WITH A MANTRAC CVA, YOU CAN EXPECT CONSISTENT RESULTS

- Reduced downtime, logistics, and inventory cost
- Improved equipment performance
- Tighter component tolerances
- Higher operating pressures
- More electronic controls

CVA Construction Video

CVA Mining Video

CVA Power Video

O&M Power Video

USD 880,000

in total customer savings
(averaging USD 8,700 per case)

In 102 Mantrac case
studies of:

Early before-failure repairs

VS.

Repair after failure